LOTUS KNOWLWEALTH

October 13, 2017

| CMP |  | 0.37 |
| :---: | :---: | :---: |
| BSE Code |  | 534060 |
| BSE ID |  | PMCFIN |
| 52wk High/ Low (') |  | 0.72/ 0.32 |
| Average Volume (3M) ${ }^{5}$ |  | 12,16,906 |
| Market Cap (` Crore) |  | 18.8 |
| Shareholding - J un 2017 | No. | \% |
| Promoters | 8,07,65,600 | 16.60 |
| Flls | 0 | 0.00 |
| DIIs | 0 | 0.00 |
| Public \& Others | 40,57,95, 600 | 83.40 |
| Stock Chart | As on J une 30, 2017 |  |



| Common Size <br> Analysis (\%) | Q1 FY18 | Q1 FY17 | Q4 FY17 |
| :--- | :---: | :---: | :---: |
| Cost of Material/TR | - | - | 56.2 |
| Employee Cost/TR | 6.8 | 9.5 | 7.3 |
| Other Expenses/TR | 6.1 | 5.7 | 8.0 |
| Interest Cost/TR | 37.4 | 52.6 | 45.4 |

Valuation Ratios

| P/ E (TTM) | 18.50 |
| :--- | ---: |
| P/ BV (TTM) | 0.29 |
| EPS (Q1 FY18) | 0.01 |


| Financial Ratios | $\%$ |
| :--- | ---: |
| EBIDTA Margin | 51.1 |
| PAT Margin | 13.1 |
| Impact Cost^ | 2.6 |

Financials and Ratios are on a Standalone basis
TR stands for Total Revenue
TTM stands for trailing twelve months
^Source: BSE, for October, 2017
\$ - Average Volumes (Total Shares traded) for 3 Months

## Q1 FY18 Analyst's Review

- Total Income from Operations stood at Rs. 21.4 million for Q1 FY18 as compared to Rs. 19.4 million in Q1 FY17 and Rs. 25.1 million in Q4 FY17. As per the Segmental Revenues, the Revenues from Stock/ Share Trading Segment stood at Rs. 4.6 million in Q1 FY18 as against NIL reported in Q1 FY17. Revenues from the Finance Business Segment reported a decline by $13.5 \%$ y-0-y to Rs. 16.8 million in Q1 FY18 from Rs. 19.4 million in Q1 FY17.
- Purchase of Stock-in-Trade stood NIL in Q1 FY18 and in Q1 FY17. Employee Benefit Expenses stood at Rs. 1.46 million in Q1 FY18as against Rs. 1.85 million in Q1 FY17. Other Expenses stood at Rs. 1.3 million in Q1 FY18 as compared to Rs. 1.1 million in Q1 FY17.
- Operating Profit declined to Rs. 10.9 million in Q1 FY18 from Rs. 16.5 million in Q1 FY17. Despite the high topline, the declined could be attributed to higher Change in Inventories. Operating Profit Margin for Q1 FY18fell to 51.1\%from 84.8\%for Q1 FY17.
- Finance Cost stood lower at Rs. 8 million in Q1 FY18 from Rs. 10.2 million in Q1 FY17. Net Profit decreased $y$-0-y to Rs. 2.8 million in Q1 FY18 from Rs. 5.9 million in Q1 FY17. Net Profit Margin for Q1 FY18 worked out to $13.1 \%$ versus $30.4 \%$ in Q1 FY17.

Net Sales



PAT \& PAT Margins


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Financial Snapshot

| Particulars | Standalone Financials <br> ( In Millions) |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Income Statement | Q1 FY 2018 | Q1 FY 2017 | Q4 FY 2017 | y-0-y (\%) | q-0-q (\%) |
| Net Sales / Income from <br> Operations | 21.4 | 19.4 | 25.1 | 10.3 | -14.7 |
| Expenses |  |  |  |  |  |
| Cost of material consumed | 0.00 | 0.00 | 14.1 | - | - |
| Change in Inventories | 7.7 | 0.0 | $(9.5)$ | - | -181.1 |
| Employee Benefit Expenses | 1.46 | 1.85 | 1.83 | -21.1 | -20.4 |
| Administrative, Manufacturing, <br> Selling \& Other Expenses | 1.3 | 1.1 | 2.0 | 18.2 | -35.0 |
| EBIDTA | $\mathbf{1 0 . 9}$ | $\mathbf{1 6 . 5}$ | $\mathbf{1 6 . 7}$ | -33.5 | -34.4 |
| Depreciation \& Amortization | 0.16 | 0.32 | -0.17 | -49.7 | -194.7 |
| Finance Costs / Interest Expense | 8.0 | 10.2 | 11.4 | -21.6 | -29.8 |
| Other Income | 0.0 | 0.0 | 0.0 | - | - |
| Profit After Tax (PAT) | $\mathbf{2 . 8}$ | $\mathbf{5 . 9}$ | $\mathbf{1 . 7}$ | -52.5 | 64.7 |
| Key Ratios - Income Statement |  |  |  |  |  |
| EBIDTA Margin (\%) | 51.1 | 84.8 | 66.4 | - | - |
| PAT Margins (\%) | 13.1 | 30.4 | 6.8 |  | - |
| Adjusted EPS | 0.01 | 0.01 | 0.00 | - | - |

Source: Capitaline Database; Company Financials

## About Us

LOTUS KNOWLWEALTH (LKW) is a Knowledge based company that commenced business in 1990. LKW is engaged primarily in CAPITAL MARKET RESEARCH, INVESTMENT ADVISORY and STRATEGY services.
GURUKSHETRA is the Research and Training arm of Lotus Knowlwealth.
LKW Investment Advisers is the SEBI registered Investment Advisory arm of LKW.

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## Disclosure

This report has been prepared for the BSE Investor Protection initiative and all the data for this report has been sourced primarily from publicly available documents and information. LKW asserts that it makes no Investment Recommendation through the medium of this Report.

Furthermore, each member of the team involved in the preparation of this report, hereby affirms that there exists no conflict of interest.

